



ALPHATRON
Marine

Are you looking for a commercial and challenging job in the maritime sector? Do you speak fluently French and English, are you willing to travel frequently and are you ready for the next step in your career? Step aboard at JRC-Alphatron!

JRC-Alphatron Marine is an important player in maritime navigation and communications, instrumentation and automation. With headquarters in Rotterdam and foreign offices in Europe, USA, Mexico and Singapore, our aim is to be close to the customer.

For our office in France, we are looking for an enthusiastic:

Area Sales Manager

Driven, no-nonsense key account manager and consultant

What we expect?

As Area Sales Manager you offer and promote our navigation, communication and IT solutions. Furthermore you advise the customer about our complete integrated bridge solutions and you create and implement sales plans. You are always aware of the latest market developments, you know how to respond to this and to make maximum use of opportunities. During international trade shows and other events you are an important contact person for both our distributors and our customers. Your sales area is mainly South of France, French Riviera and Monaco.

Required skills and experience

- A completed MTS Electrical Engineering education. (Possibly alternative: HBO level, preferably in the following discipline: Maritime Officer (MAROF), Commercial Economics or International Management.)
- Marcom-A
- Minimal three years of related experience in the maritime industry, preferably focused on navigation and communication equipment
- Good communicative skills
- Excellent knowledge of French and English language both verbal and in writing
- Thinking in solutions
- You are proactive, a team player and do not have a 9 – 5 mentality
- Willingness to travel (approximately 30% of the time)
- Driving License B

What do we offer?

- A wide and independent position, which can be expanded further by yourself
- A dynamic and international work environment
- Possibility to develop yourself within the organization
- An enthusiastic team of colleagues in a flat organization with short lines
- Working conditions that suit your responsibility

Interested?

Are you looking for a dynamic and independent job where you get the opportunity to develop yourself and you meet the above profile? Please send your motivation included by your CV to evb@alphatronmarine.com

Acquisition in response to this advertisement is not appreciated.